The North Carolina Pest Management Association, in cooperation with the North Carolina State University Department of Entomology, is pleased to present the 70th Annual Pest Control Technician’s (PCT).

Make plans to attend the PCT School January 27 – 30, 2020. This year’s meeting will feature industry leaders including, Dr. Claudia Riegel, Dr. Jim Fredericks, Dr. Phil Koehler and Dr. Faith Oi.

Hotel Accommodations
The Sheraton Imperial Hotel has SOLD OUT. An additional block of rooms are reserved at SpringHill Suites located directly next door to the Sheraton Imperial. To make reservations, please contact them directly at (919) 998-9500 for the group rate of $141, available until January 7, 2020.

3 Ways to Register
- Online: www.ncpestmanagement.org
- Email: Allison Barrett at abarrett@pestworld.org
- Mail registration form back to NCPMA at: 10460 North Street, Fairfax, VA 22030
**Pest Control Technician’s School Program Overview**

### PCT General Program

**Tuesday, January 28 | 1:30 PM – 5:30 PM**  
(General Session, NCSU Updates, Exhibit Hall, and President’s Reception)

**Wednesday, January 29 | 8:00 AM – 5:00 PM**  
(Educational Classes and Exhibit Hall)

The PCT General Program includes the opening session, access to the exhibit hall and associated meals, and programming on Wednesday for the P-Phase, W-Phase, O/T-Phase, F-Phase and access the WDIR Re-Accreditation Course (if applicable).

### Monday, January 27th

**WDIR Accredited Training Program Course**

**Monday, January 27 | 8:30 AM – 9:00 AM**  
BREAKFAST

**Monday, January 27 | 9:00 AM – 4:00 PM**  
TRAINING COURSE (Includes Lunch)

NCPMA has put together a state-of-the-art training program designed specifically for termite inspection professionals in North Carolina. The WDIR Inspector accreditation training program is an eight-hour training course and includes a comprehensive manual written specifically for North Carolina. Participants will earn six CCUs in W-Phase toward state recertification. Manuals will be mailed to those who pre-register for the course and provided to those that register on-site. *Reading and studying the manual prior to the course is critical for passing the exam.*

**In order to register for the WDIR Course you must meet the following qualifications:**

- Be a current W-Phase licensee in the State of North Carolina, **OR**
- Be a W-phase certified applicator in North Carolina and have participated in the inspection and completion of at least 10 WDIR inspections*, **OR**
- Be a Registered Technician card holder in North Carolina and have participated in the inspection and completion of at least 10 WDIR inspections*

**Verification of the WDIR completions must be provided by the signature of the Licensee on this registration form**

**Upon successful completion of the course and passing the final exam all attendees will have the opportunity to purchase a customized WDIR stamp for an additional $65**

**ACE Prep Class**

**Monday, January 27 | 10:00 AM – 5:00 PM**  
REVIEW CLASS (Lunch Included)

As more PMPs across North Carolina pursue higher education and certification, NCPMA and the Entomological Society of America have partnered to offer the Associated Certified Entomologist (ACE) Exam in conjunction with PCT 2020. Ahead of the exam, a special review class will be offered and taught by industry experts. This course is free for all NCPMA members.

The exam will be offered on Tuesday, January 28, 2020 | 9:00 AM – 12:00 PM. In order to take the ACE Exam, a fee ($355-$395, payable to the Entomological Society of America) and prior approval by ESA is required. Applications for ACE Certification must be received by ESA by December 24, 2019 to be eligible for testing.

Complete details about applying for ACE Certification can be found at www.entocert.org. Any questions can be directed to Willet Hossfeld at WHossfeld@entsoc.org.

**Board of Directors Meeting**

**Monday, January 27 | 1:00 PM – 4:00 PM**

Join the NCPMA Board of Directors for its January meeting. All members are welcome and encouraged to attend and participate in the discussion.

**Casino Night**

**Monday, January 27 | 5:00 PM – 7:30 PM**

Come network with fellow industry leaders and suppliers at a fun-filled casino night event. This event features professional dealers, great food, and door prizes. Food and drinks will be provided during the event so plan on staying here for dinner and comradery.

**Price:** Suggested donation of $50 Per Person. For those that want to bring guests, we have books of tickets for 5 people, with a suggested donation of $200! Make sure to bring your colleagues and employees!

### Tuesday, January 28th

**ACE Prep Class**

**Tuesday, January 28 | 7:30 AM – 9:00 AM**  
MINI REVIEW (Breakfast Included)
ACE Exam
Tuesday, January 28 | 9:00 AM – 12:00 PM
In order to take the ACE Exam, a fee ($355-$395, payable to the Entomological Society of America (ESA)) and prior approval by ESA is required. Applications for ACE Certification must be received by ESA by December 24, 2019 to be eligible for testing. Complete details about applying for ACE Certification can be found at www.entocert.org. Any questions can be directed to Willet Hossfeld at WHossfeld@entsoc.org.

Structural Pest Control Certification Course
Tuesday, January 28 | 10:00 AM – 5:30 PM
NCPMA has prepared a special program for technicians preparing to take the Pesticide Certification and Licensing Exams. This intensive two-day course features in-depth instruction and education to prepare you for the state exam. Registration for this course includes lunch in the exhibit hall, the President’s Reception on January 28 and breakfast before the exam on Thursday, January 30.

Price: Register before November 10 and get the discounted price of $170 for Members and $370 for Non-Members. The set of two study guides is available for an additional $30.

The exam begins promptly at 7:30 a.m. on January 30. There is a $25 fee per exam, which will be collected at the time of the examination. There is no charge for the core exam.

**You must submit an exam application directly to the Structural Pest Control & Pesticides Division by Jan. 4, 2020, to be eligible for these examinations on January 30, 2020.

Opening General Session, Awards Presentation, NCSU Welcome and NCPMA General Membership Meeting
Tuesday, January 28 | 1:00 PM – 3:30 PM
This year Ray “Cash” Care, a Navy SEAL veteran, entrepreneur, and motivational speaker, will kick off the NCPMA Opening Session. Additionally, awards will be presented to the Technician of the Year in the P-Phase and W-Phase categories, the Administrative Person of the Year Award will be presented, and the NCEF Scholarship Recipients will be recognized. Representatives from the NCSU Entomology Department will provide updates to attendees on the important work they are doing.

The NCPMA General Membership Meeting will take place immediately following the presentations.

Price: Included with General Program Registration, NCPMA GMM is open to all members at no charge.

Exhibit Hall Open
Tuesday, January 28 | 3:30 PM – 5:30 PM
Join us for the state’s largest trade show with vendors displaying the latest products, technologies and services available to the pest management industry.

Price: Included with General Program or Certification Program Registration

NCSU P-Phase
Tuesday, January 28 | 3:30 PM – 4:20 PM
NCSU Representative

Price: Included with General Program or Certification Program Registration

NCSU W-Phase
Tuesday, January 28 | 4:30 PM – 5:20 PM
Aram Mikaelyan, NCSU

Price: Included with General Program or Certification Program Registration

President’s Reception
Tuesday, January 28 | 5:30 PM – 7:00 PM
Join us for the President’s Reception in the exhibit hall and enjoy great foods and an opportunity to network with colleagues from across the state and around the region.

Price: Included with General Program or Certification Program Registration. Additional tickets can be purchased for guests at $50 per person.

New Event
Special Management Sessions
Tuesday, January 28 | 9:00 AM – 11:00 AM
Join us for two special management sessions this year, more details to be announced soon.
- Panel Discussions on Regulatory Issues and Political Updates

Price: These sessions are included in the cost of the general registration.

New Event
Exhibit Hall Grand Opening & Lunch
Tuesday, January 28 | 11:00 AM – 1:00 PM
Join us for the state’s largest trade show with vendors displaying the latest products, technologies and services available to the pest management industry.

Price: Included with General Program or Certification Program Registration
### WEDNESDAY, JANUARY 29TH

#### PCT GENERAL PROGRAM

### Concurrent Educational Sessions

**P-Phase Sessions**

(Followed by Lunch in the Exhibit Hall then repeating in the afternoon from 1:00 PM – 5:00 PM)

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 – 8:50 AM</td>
<td>Urban Rodent Control</td>
<td>Dr. Claudia Riegel, City of NOLA Mosquito, Termite and Rodent Control Board</td>
</tr>
<tr>
<td>9:00 – 9:50 AM</td>
<td>Fleas &amp; Ticks</td>
<td>Dr. Phil Koehler, University of Florida</td>
</tr>
<tr>
<td>10:00 – 10:50 AM</td>
<td>Vector Control &amp; Mosquitoes</td>
<td>Gene White, Rentokil</td>
</tr>
<tr>
<td>11:00 – 11:50 AM</td>
<td>Ants</td>
<td>Dr. Ed Vargo, Texas A&amp;M University</td>
</tr>
</tbody>
</table>

**W-Phase Sessions**

(Followed by Lunch in the Exhibit Hall then repeating in the afternoon from 1:00 PM – 5:00 PM)

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 – 8:50 AM</td>
<td>Termites</td>
<td>Dan Suiter, University of Georgia</td>
</tr>
<tr>
<td>9:00 – 9:50 AM</td>
<td>Wood Destroying Insect Inspections</td>
<td>Dr. Jim Fredericks, NPMA</td>
</tr>
<tr>
<td>10:00 – 10:50 AM</td>
<td>Wood Boring Beetles</td>
<td>Dr. Karen Vall, University of Tennessee</td>
</tr>
<tr>
<td>11:00 – 11:50 AM</td>
<td>Termites</td>
<td>Dr. Faith Oi, University of Florida</td>
</tr>
</tbody>
</table>

**O/T Phase Sessions**

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:00 – 9:50 AM</td>
<td>Turf and Ornamental</td>
<td>Dr. Terri Billeisen, North Carolina State University</td>
</tr>
<tr>
<td>11:00 – 11:50 AM</td>
<td>Turf and Ornamental</td>
<td>Mike Waldvogel, North Carolina State University</td>
</tr>
</tbody>
</table>

**Fumigation Phase Sessions**

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 – 8:50 AM</td>
<td>Fumigation</td>
<td>Ken Kendall, Ensystex</td>
</tr>
<tr>
<td>10:00 – 10:50 AM</td>
<td>Fumigation</td>
<td>Erich Hobelman, Douglas Products</td>
</tr>
</tbody>
</table>

---

**Exhibit Hall Open**

Wednesday, January 29 | 8:00 AM - 5:00 PM

---

### STRUCTURAL PEST CONTROL CERTIFICATION COURSE (CONTINUED)

Wednesday, January 29 | 8:00 AM – 5:00 PM

---

### WDIR Re-Accreditation Course/Stamp Renewal

Wednesday, January 29 | 3:00 PM – 5:00 PM

This class is available to those individuals that have earned their WDIR Accreditation and need to renew their stamps. Upon completion, all attendees will be given a new stamp order form, valid for three years.

*Price: Included with General Program Registration*

---

### NC STATE CERTIFICATION EXAM

**Thursday, January 30 | 7:30 AM – 12:00 PM**
(Breakfast Included)

**You must submit an exam application directly to the Structural Pest Control & Pesticides Division by Jan. 4, 2020, to be eligible for these examinations on January 30, 2020.**

The exam begins promptly at 7:30 am on January 30. There is a $25 fee per exam, which will be collected at the time of the examination. There is no charge for the core exam.

*Price: Included with General Program Registration*

### NCSU HANDS-ON TRAINING FOR TECHNICIANS/ SPRAY SCHOOL

**Thursday, January 30 | 8:30 AM – 9:00 AM**
(CHECK-IN)

**Thursday, January 30 | 9:00 AM – 4:00 PM**
(Lunch Included – Will Be Held at the Sheraton Imperial)

This year, NCSU will be hosting a hands-on training program for managers and technicians. These classes will focus on proper equipment handling, calibration and repair and ensuring accurate pesticide application rates and techniques. This program will be capped at 90 participants, so please register early to ensure your spot is reserved. Attendees will spend two hours in each of the courses below, rotating in groups of 30.

*Price: $99 for Members & $169 for Non-Members: Price includes a tool bag with tools needed to work on a B&G*

**Course #1: B&G Course**

_Michael Crowe, Univar, Patty Alder, NCSU_
- Proper use
- Maintenance
- Disassembly and reassembly
- Participants will receive and keep a tool bag with necessary tools to perform tasks

**Course #2: Small Flies and Drain Foaming**

_Mike Purcell Nisus, Billy Tesh, Pest Management Systems_
- Proper fly ID,
- When to foam
- How foaming works
- How to use a foamer (hands on)

**Course #3 PPE**

_Richard Spencer, Arrow Exterminators, Randy Piligain, Target Specialty Products_
- What is a respirator
- When to use a respirator
- Types of respirators
- Types of cartridges
- When to replace cartridges
- How to clean a respirator
- How to inspect a respirator
- How to don and doff (put on and take off) a respirator
- How to perform a negative and positive pressure check
- Types of respirator fit tests
- How to store a respirator
- How and why to document respirator use

---

Sponsored by

[Target Specialty Products™]
Please complete one registration form per attendee. Fees include program registration, continental breakfast, boxed lunch, and a ticket to the President’s Reception.

**ATTENDEE INFORMATION** (One form per attendee.)

Name: __________________________________________________________ Email: ________________________________

Company Name: __________________________________________________________

Name as it Appears on ID Card: __________________________________________

Address: __________________________________ City: __________ State: __________ Zip: ______

**PAYMENT INFORMATION**

Credit Card Type: MasterCard Visa Amex Check: CK# ________________________________

Credit Card #: __________________________________________________________

Exp Date: ________ Security Code: ______

Signature: __________________________________________________________

---

*Does not include study materials  **Additional attendee discounts apply to attendees from the same business address

**Onsite Registration:** After January 19 registration is only available on-site and fees may increase.

<table>
<thead>
<tr>
<th></th>
<th>Early Bird Registration (thru Nov. 10)</th>
<th>Regular Registration (Nov. 11-Dec. 22)</th>
<th>Late Registration (Dec. 23-Jan. 19)</th>
<th>Total Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PCT 2020 General Program</strong></td>
<td>NCPMA Member $159</td>
<td>NCPMA Member $189</td>
<td>NCPMA Member $219</td>
<td>NCPMA Member $189</td>
</tr>
<tr>
<td></td>
<td>Non-Member $379</td>
<td>Non-Member $409</td>
<td>Non-Member $439</td>
<td>Non-Member $409</td>
</tr>
<tr>
<td><strong>Structural Pest Control Certification Course</strong></td>
<td>NCPMA Member $170</td>
<td>NCPMA Member $200</td>
<td>NCPMA Member $230</td>
<td>NCPMA Member $170</td>
</tr>
<tr>
<td></td>
<td>Non-Member $370</td>
<td>Non-Member $400</td>
<td>Non-Member $430</td>
<td>Non-Member $370</td>
</tr>
<tr>
<td><strong>Certification Course Exam Study Guide</strong></td>
<td>$30</td>
<td>$30</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>WDIR Accredited Training Course</strong></td>
<td>NCPMA Member (1st - 3rd attendee discount) $199</td>
<td>NCPMA Member (4th and beyond attendee discount) $109</td>
<td>NCPMA Member $399</td>
<td>NCPMA Member $399</td>
</tr>
<tr>
<td></td>
<td>Non-Member $370</td>
<td>NCP-Member $400</td>
<td>Non-Member $430</td>
<td>Non-Member $370</td>
</tr>
<tr>
<td><strong>Casino Night Ticket</strong></td>
<td>Included with General Program or Certification Program Registration. Additional tickets can be purchased for guests at $50 per person</td>
<td>$50</td>
<td>$50</td>
<td>$50</td>
</tr>
<tr>
<td></td>
<td>NCPMA Member $199</td>
<td>NCPMA Member $319</td>
<td>NCPMA Member $489</td>
<td>NCPMA Member $489</td>
</tr>
<tr>
<td></td>
<td>Non-Member $295</td>
<td>Non-Member $425</td>
<td>Non-Member $500</td>
<td>Non-Member $425</td>
</tr>
<tr>
<td><strong>ACE Prep Class &amp; Exam</strong></td>
<td>NCPMA Member $195</td>
<td>NCPMA Member $315</td>
<td>NCPMA Member $485</td>
<td>NCPMA Member $485</td>
</tr>
<tr>
<td></td>
<td>Non-Member $295</td>
<td>Non-Member $425</td>
<td>Non-Member $500</td>
<td>Non-Member $425</td>
</tr>
<tr>
<td><strong>NCSU Hands-On Training for Tech/Spray School</strong></td>
<td>NCPMA Member $109</td>
<td>NCPMA Member $399</td>
<td>NCPMA Member $459</td>
<td>NCPMA Member $459</td>
</tr>
<tr>
<td></td>
<td>Non-Member $169</td>
<td>Non-Member $399</td>
<td>Non-Member $459</td>
<td>Non-Member $399</td>
</tr>
</tbody>
</table>

**GRAND TOTAL**

---

**CANCELLATION POLICY**

In the event a participant needs to cancel, advance written notice is required. A $25 fee will be charged for cancellations received before Dec. 13, 2019. Cancellations received from Dec. 13, 2019, to Jan. 10, 2020, will receive a 50% refund. No reimbursement will be made if cancellation occurs after Jan. 10, 2020, or if a registrant fails to attend. Substitutions will be accepted in most cases. Written notification of a substitution is required. Returned checks will be subject to a $35 fee. No refunds or free admissions will be offered due to inclement weather.
REGISTER TODAY!

70TH ANNUAL
NCPMA PCT SCHOOL

SHERATON IMPERIAL HOTEL AND CONVENTION CENTER • JANUARY 27 - 30, 2020
IN COOPERATION WITH THE NORTH CAROLINA STATE UNIVERSITY DEPARTMENT OF ENTOMOLOGY